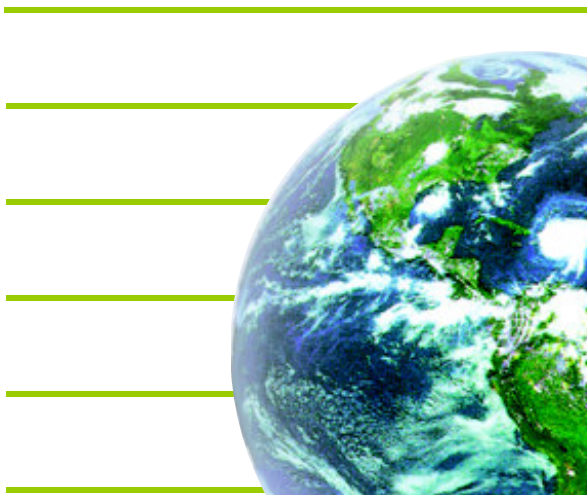
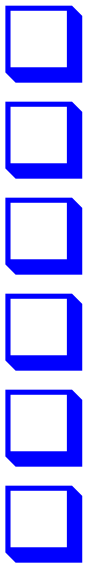


# STUFF 1

*Stuff You Need to Know About  
Doing Missions in Your Church*

***A Handbook of Lists***

2<sup>nd</sup> edition, 2008



**David Mays**



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**David Mays**

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[DavidLMays@sbcglobal.net](mailto:DavidLMays@sbcglobal.net)



## Welcome to Stuff I

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*Stuff you need to know about Doing Mission in Your Church* is the first volume of an encyclopedia of all the things you wanted to know about doing missions but didn't know where to find. It is a compilation of one-page lists, outlines, forms, and resources covering everything from Becoming a World Christian to Missions Web Sites.

It is meant to be a reference book for local church leaders and those helping churches in missions.

I hope you will:

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- Modify, print out and copy pages as needed for your congregation or organization.

Please don't:

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To order the CD of all four volumes, send a check for \$26 to David Mays, 7589 Burns Drive, Brownsburg, IN 46112. Ask for the **Stuff CD** and include your mailing address.

May God help you to use this and other good missions resources to make world evangelism central in your organization.

David Mays

Here is what some have said about **STUFF I**:

"Just the index is worth the price of the diskette. It tells you what you need to know that you didn't know enough to know you didn't know, and best of all it gives you the answers! A winner!" John Gration, missions professor

"For churches seeking to be effective in missions within the current context, the best new resource is *Stuff you need to know about Doing Missions in Your Church*. It offers concise, contemporary and practical wisdom on 86 key church-mission issues." Carol Wilson

"While I was scanning the disk of your 'Stuff' Handbook on my computer, I received two phone calls for information. For each request I was able to answer it by sending a page from the Handbook." Mike Pollard, Arab World Ministries

"It's absolutely fantastic. I think it's one of the greatest compendiums [sic] of information we could give to people." Mark Struck



## Contents

---

### **Foundations**

---

5. Common Acronyms for Missions Organizations
6. Missions Concepts
7. Missions Definitions
8. Missions Scriptures
9. More Missions Scriptures
10. Quotes on the Church's Global Responsibility
11. Missions Priority Scale - Where is Your Church?
12. Key Missions Areas in the Local Church
13. Description of a Missions Mobilized Church

### **Leadership**

---

14. The Job of the Missions Committee
15. Missions Leadership Team Responsibilities
16. Missions Leadership Team Commitments
17. Keys for Missions Committee Operation
18. Qualities and Skills Desired on the Missions Team
19. Building Community on the Missions Team
20. How to Model Missions as a Leadership Team
21. How to Help Your Pastor in Missions
22. Missions Quotes for Pastors
23. The Pastor's Roles in Missions
24. Thoughts on Getting a Missions Pastor
25. The Missions Pastor's Job
26. Top Ten Toughest Issues for Missions Pastors

### **Prayer**

---

27. How to Help Your Congregation Pray for Missions
28. How to Pray for Unreached Peoples
29. How to Pray for Missions in Small Groups
30. Prayer Quotes
31. Prayer Resources

### **Management - Vision, Strategy, Policy, Planning**

---

32. Steps to Start a Missions Ministry in Your Church
33. Missions Management Basics
34. Does Your Church Need a Fresh Global Vision?
35. The Key Vision Question
36. Steps to Developing a Missions Strategy
37. Key Factors in a Missions Strategy
38. Missions Planning Steps
39. Goals Worksheet
40. Missions Policy Benefits
41. Steps for Developing a Missions Policy
42. Church Purpose Statements
43. Sample Purpose Statements for the Missions Ministry
44. Missions Funding
45. Ten Questions to Evaluate Your Missions Ministry
46. Partnering with a Mission Agency
47. Adopt-a-People Strategies
48. Adopt-a-People Resources

### **Communication - Education, Promotion, Conference**

---

49. Issues in Communicating Missions to the Church
50. Adult Missions Education Curriculum Resources
51. Keys to Communicating with Contemporary Audiences
52. Presenting Missions in Contemporary Services
53. Raising the Missions Image
54. Missions Conference Themes
55. Steps to a Good Missions Conference
56. Missions Speakers – Where to Look
57. Tips for Missionary Speakers

### **Congregational Involvement**

---

58. Keys to Involving your Congregation in Missions
59. Principles for Influencing Individuals for Missions
60. Questions to Help You Find Your Niche in Missions
61. Potential Areas for Missions Involvement
62. Questions to Prepare for a Second Career in Missions
63. Issues for a Short-Term Missions Policy
64. Short-Term Mission Application – Sample
65. Resources for Short-Term Missions

### **Missionaries - Selection, Care, Preparation, Evaluation**

---

66. Criteria for Selecting Missionaries for Support
67. Top Ten Reasons to Support a Missionary
68. Interviewing Missionary Candidates
69. Preparing Missionaries in the Church
70. Missionary Training Resources
71. Gifts that Fit in a Padded Envelope
72. Items to Include in Missionary Letters
73. Missionary Care Resources
74. Missionary Evaluation
75. Missionary Annual Report Form
76. Support Raising Tips
77. Missionary Retirement Finances

### **Resources**

---

78. Top 10 Things "To Do" After An ACMC Conference
79. How to Be a Missions Model
80. Steps to Prepare Yourself to Help Churches in Missions
81. Steps to Begin Helping Churches in Missions
82. Requirements for Missions Mobilizers
83. Orientation Resources for Missions Leadership Teams
84. Basic Resources for the Missions Leadership Team
85. Resources for Missions Leadership Task Groups
86. Best Missions Books for Pastors
87. Top Dozen Resources for You and Your Church
88. World Christian Discipleship Tools
89. Ten Best Missions Books
90. New Missions Books
91. Missions Books People Love to Read
92. Best and Most Influential Missions Books
93. About the Author



## Common Acronyms for Missions Organizations

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<b>ABWE</b> – Association of Baptists for World Evangelism	<b>GBIM</b> – Grace Brethren International Missions
<b>ACMC</b> – Advancing Churches in Missions Commitment (a division of Pioneers)	<b>GEM</b> – Greater Europe Mission
<b>ACSI</b> – Association of Christian Schools International	<b>GMF</b> – Global Missions Fellowship
<b>AERDO</b> – Association of Evangelical Relief and Development Organizations	<b>GMI</b> – Global Mapping International
<b>AIA</b> – Athletes in Action	<b>GMU</b> – renamed Avant Ministries
<b>AIM</b> – Africa Inland Mission	<b>HCJB</b> – HCJB World Radio is now HCJB Global
<b>AIMS</b> – Accelerating International Mission Strategies	<b>IFMA</b> – Interdenominational Foreign Mission Association - renamed CrossGlobal Link in 2007
<b>ANAM</b> – Association of North American Missions	<b>IJM</b> – International Justice Mission
<b>ARP</b> – Associate Reformed Presbyterian Church	<b>IMB</b> – International Mission Board of the Southern Baptist Convention
<b>AWM</b> – Arab World Ministries	<b>ISI</b> – International Students Inc.
<b>BGC</b> – Baptist General Conference	<b>JAARS</b> – Jungle Aviation And Radio Service (Wycliffe)
<b>BGC</b> – Billy Graham Center	<b>KBM</b> – Kingdom Building Ministries
<b>BGEA</b> – Billy Graham Evangelistic Association	<b>LAM</b> – Latin America Mission
<b>BIMI</b> – Baptist International Missions, Inc.	<b>LBT</b> – Lutheran Bible Translators
<b>BLI</b> – Bible Literature International	<b>LCMS</b> – Lutheran Church Missouri Synod
<b>CAI</b> – Christian Associates International	<b>MAF</b> – Mission Aviation Fellowship
<b>CAM</b> – Central America Mission	<b>MAI</b> – Media Associates International
<b>CBMC</b> – Christian Business Men's Committee	<b>MECO</b> – Middle East Christian Outreach
<b>CBI</b> – Conservative Baptist International - renamed WorldVenture	<b>MTI</b> – Mission Training International
<b>CBN</b> – Christian Broadcasting Network	<b>NRB</b> – National Religious Broadcasters
<b>CCC</b> – Campus Crusade for Christ, International	<b>NTM</b> – New Tribes Mission
<b>CCMI</b> – Chinese Christian Mission, Inc.	<b>OCI</b> – Overseas Council International
<b>CEF</b> – Child Evangelism Fellowship	<b>OM</b> – Operation Mobilization
<b>CIU</b> – Columbia International University	<b>OMF</b> – formerly Overseas Missionary Fellowship (and before that China Inland Mission)
<b>CLC</b> – Christian Literature Crusade - renamed CLC Ministries International	<b>OMSC</b> – Overseas Ministry Study Center
<b>CMA</b> or <b>C&amp;MA</b> – Christian and Missionary Alliance	<b>PCA</b> – Presbyterian Church in America
<b>CMF</b> – Christian Missionary Fellowship, now CMF Int'l.	<b>SAMS</b> – South American Missionary Society
<b>CRC</b> – Christian Reformed Church	<b>SIM</b> – Society for International Mission
<b>CRM</b> – Church Resource Ministries	<b>STEM</b> – Short-Term Evangelical Missions International
<b>CRWM</b> – Christian Reformed World Missions	<b>TCM</b> – Taking Christ to the Millions
<b>DAI</b> – Development Associates International	<b>TEAM</b> – The Evangelical Alliance Mission
<b>DAWN</b> – Disciple a Whole Nation	<b>TEDS</b> – Trinity Evangelical Divinity School, the Divinity School of Trinity International University
<b>EBM</b> – Evangelical Baptist Missions	<b>TWR</b> – Trans World Radio
<b>ECFA</b> – Evangelical Council for Financial Accountability	<b>UFM</b> – Unevangelized Fields Mission, now CrossWorld
<b>EE</b> – Evangelism Explosion International	<b>UPC</b> – United Presbyterian Church
<b>EFMA</b> – Evangelical Fellowship of Mission Agencies - renamed The Mission Exchange in 2007	<b>USCWM</b> – U.S. Center for World Mission
<b>ELCA</b> – Evangelical Lutheran Church of America	<b>UWM</b> – United World Mission
<b>EMIS</b> – Evangelism and Missions Information Service	<b>VOM</b> – Voice of the Martyrs
<b>EMQ</b> – Evangelical Missions Quarterly	<b>WEC</b> – World Evangelization Crusade
<b>EPC</b> – Evangelical Presbyterian Church	<b>WEF</b> – World Evangelical Fellowship
<b>FEBC</b> – Far East Broadcasting Company	<b>WGM</b> – World Gospel Mission
	<b>YFC</b> – Youth for Christ

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Best Resource on Missions Organizations: *Mission Handbook*, 20<sup>th</sup> ed., 2007-2009, Evangelism and Missions Information Service, [www.emisdirect.com](http://www.emisdirect.com).



## Missions Concepts and Terms

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Missions is not a word which appears in the Bible. It has been defined in many ways.

"Evangelism is the church *growing* where it is. Missions is the church *going* where it isn't."

The work of missions is the same as the work of the church. It is missions if it is done where the church body can't do it. Local ministries are the work the church does. Missions is ministry the church sends people to do because the body can't.

Missions is not what we do *for* ourselves. Neither is it what we *do* ourselves. It is what we *send* others to do because *we can't*.

Missions is reaching across barriers of distance, culture, and/or language with the Gospel.

Missions is any endeavor aimed toward the goal of reaching beyond the needs of the local congregation for the purpose of fulfilling the Great Commission – by proclaiming the gospel of Jesus Christ, making disciples and relating to the whole need of mankind, both spiritual and physical. (ACMC)

The end result of all true mission work is evangelism and discipleship, bringing people to Christ and discipling them in local churches.

One goal of missions is a church for every people and the gospel for every person.

Evangelism crosses cultural barriers of various degrees as shown below:

- E-0 is evangelism across 0 cultural barriers – e.g. winning church attenders to Christ
- E-1 is evangelism across 1 cultural barrier – e.g. winning unchurched neighbors to Christ.
- E-2 is evangelism across 2 cultural barriers – e.g. winning those who speak another language to Christ.
- E-3 is evangelism across 3 cultural barriers – e.g. winning those from another culture who have never heard of Christ.

For practical purposes, missions is usually distinguished from other church ministries by being cross-cultural, i.e. E-2 or E-3.

A missionary is a prepared disciple whom God sends into the world with his resources to make disciples for his Kingdom.

With the flood of people moving across the earth, the border between evangelism and missions is diminishing. One's neighbors are often from another culture and may speak another language. Unchurched American neighbors may be almost totally unfamiliar with the gospel. Missions is more sociological than geographical.

"The missionary concept includes four ideas: the One who sends, the one who is sent, those to whom he is sent, and the message he is commanded to proclaim. Herbert Kane quoted in Robert Reeves, *What the Bible Says About Missions*, p. 49

Some question the priority of missions. They contend that people are lost wherever they are and that lost people in our neighborhood are just as lost as people in other countries. This is irrefutable. However people in our culture have a great number of opportunities to become Christians. Through the witness of Christian churches, Christian radio and television, Christian magazines and books, and Christian friends, neighbors and coworkers, they have *much access* to the Gospel. Missions (cross-cultural outreach) remains a high priority because in many cultures there are very few opportunities to hear a relevant presentation of the Gospel, to become a Christian, and/or to be disciplined in a local church. They have *little access* to the Gospel. So the priority for missions rests not on the degree of *lostness*, but on the degree of **access** or **opportunity**.



## Missions Definitions

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Missions is any endeavor aimed toward the goal of reaching beyond the needs of the local congregation for the purpose of fulfilling the Great Commission – by proclaiming the gospel of Jesus Christ making disciples and relating to the whole need of mankind, both spiritual and physical.

Missions is the worldwide enterprise of making disciples of the nations that falls outside the normal outreach responsibilities of the local church.

Missions is any cross-cultural endeavor outside of your local congregation to obey the Great Commission by proclaiming the gospel of Christ, making disciples and gathering those disciples into local churches.

Missions is the sending out of specially equipped disciple-makers who cross barriers of distance, culture and language in order to establish and strengthen the church in places beyond the normal sphere of influence of our members.

Missions is the sending out and supporting of equipped disciple-makers who cross barriers of distance, culture and language in order to establish and strengthen the church in places beyond the normal sphere of influence of our members, both within and outside the USA.

Missions is to present the Lordship of Christ to the world through His power by means of any ministry extending beyond the congregation and the church facilities. This will cover a wide range of missionary activity, including evangelization, discipling, planting churches and aiding in their growth and development (both overseas and in the United States).

Missions is sending out specially equipped disciple-makers who cross barriers of distance, culture and language in order to establish and strengthen the church in places beyond the normal sphere of influence of our members.

Missions is discipling beyond the church's immediate sphere of influence for the purpose of establishing and strengthening local churches throughout the world.

Missions is that endeavor of the local church to carry the gospel across cultural and/or geographical boundaries in order to make disciples for Christ from every group of people.

Missions may be defined as the sending out of specially equipped disciple-makers who cross barriers of distance, culture, or language in order to establish and strengthen the church in places beyond the normal sphere of influence of our members. Missions, then, is specially cross-cultural outreach, whereas evangelism includes sharing the gospel in one's own culture. Missions is defined primarily by culture, rather than by geography."

Missions is crossing barriers to provide access to the gospel.

Missions is ministry which fulfills the Great Commission by proclaiming the Gospel of Jesus Christ cross-culturally through evangelism, discipleship, Bible translation, church planting and church leadership development, giving priority to the least reached. Meeting physical and educational needs is included when it serves the growth of the gospel.

Missions is the activity of God's people, the church, to proclaim and demonstrate the kingdom of God to the world.

Missions is the responsibility of the local church to take the gospel to culturally/linguistically – distinct groups where it is not present today; making disciples, planting indigenous churches, and meeting human needs, in dependence on the spirit of God.

World Missions is defined as any ministry aimed outside the Continental United States or a cross cultural ministry within the Continental United States, the purpose of which is to fulfill the great commission by proclaiming the Gospel of Jesus Christ through evangelism, discipling, church planting, church development, and training/equipping of Christian leadership. We recognize the importance of meeting physical needs while carrying on any of these ministries, in accordance with Christ's great commandment.

"Mission is the sending across cultural barriers by Christ through the church evangelists whose primary function is to make disciples of Jesus Christ by proclaiming the good news about Jesus."



## Missions Scriptures

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Genesis 12:3

*I will bless those who bless you, and whoever curses you I will curse; and all peoples on earth will be blessed through you."*

Exodus 19:5

*Although the whole earth is mine...*

Deuteronomy 28:9-10

*9 The LORD will establish you as his holy people, as he promised you on oath, if you keep the commands of the LORD your God and walk in his ways. 10 Then all the peoples on earth will see that you are called by the name of the LORD, and they will fear you.*

Joshua 4:23-24

*23 For the LORD your God dried up the Jordan before you until you had crossed over. 24 He did this so that all the peoples of the earth might know that the hand of the LORD is powerful and so that you might always fear the LORD your God.*

1 Samuel 17:46

*This day the LORD will hand you over to me...and the whole world will know that there is a God in Israel.*

2 Samuel 22:50

*Therefore I will praise you, O LORD, among the nations; I will sing praises to your name.*

II Kings 19:19

*Now, O LORD our God, deliver us from his hand, so that all kingdoms on earth may know that you alone, O LORD, are God.*

1 Chronicles 16:23-24

*23 Sing to the LORD, all the earth; proclaim his salvation day after day. 24 Declare his glory among the nations, his marvelous deeds among all peoples.*

2 Chronicles 6:33

*...then hear from heaven, your dwelling place, and do whatever the foreigner asks of you, so that all the peoples of the earth may know your name and fear you...*

Nehemiah 9:6

*You alone are the LORD. You made the heavens, even the highest heavens, and all their starry host, the earth and all that is on it, the seas and all that is in them. You give life to everything, and the multitudes of heaven worship you.*

Psalms 86:9

*All the nations you have made will come and worship before you, O Lord; they will bring glory to your name.*

Isaiah 49:6

*I will also make you a light for the Gentiles, that you may bring my salvation to the ends of the earth.*

Jeremiah 3:17

*At that time they will call Jerusalem the throne of the LORD, and all nations will gather in Jerusalem to honor the name of the LORD.*

Ezekiel 36:23

*I will show the holiness of my great name, which has been profaned among the nations, the name you have profaned among them. Then the nations will know that I am the LORD, declares the Sovereign LORD, when I show myself holy through you before their eyes.*

Daniel 7:13-14

*13 In my vision at night I looked, and there before me was one like a son of man, coming with the clouds of heaven. He approached the Ancient of Days and was led into his presence. 14 He was given authority, glory and sovereign power; all peoples, nations and men of every language worshiped him...*

Amos 9:11-12

*11 "In that day I will restore David's fallen tent. I will repair its broken places, restore its ruins, and build it as it used to be, 12 so that they may possess the remnant of Edom and all the nations that bear my name," declares the LORD, who will do these things.*

Nahum 1:5

*The mountains quake before him and the hills melt away. The earth trembles at his presence, the world and all who live in it.*

Habakkuk 2:14

*For the earth will be filled with the knowledge of the glory of the LORD, as the waters cover the sea.*

Zephaniah 3:8-9

*8, 9 I have decided to assemble the nations, to gather the kingdoms and to pour out my wrath on them-- all my fierce anger. The whole world will be consumed by the fire of my jealous anger. Then will I purify the lips of the peoples, that all of them may call on the name of the LORD and serve him shoulder to shoulder.*

Haggai 2:7

*"I will shake all nations, and the desired of all nations will come, and I will fill this house with glory," says the LORD Almighty.*

Zechariah 14:9

*The LORD will be king over the whole earth. On that day there will be one LORD, and his name the only name.*

**Stuff I – Stuff you need to know about  
Doing Missions in Your Church**



Malachi 1:11

*"My name will be great among the nations, from the rising to the setting of the sun. In every place incense and pure offerings will be brought to my name, because my name will be great among the nations," says the LORD Almighty.*

Matthew 28:19

*"Therefore go and make disciples of all nations, baptizing them in the name of the Father and of the Son and of the Holy Spirit...."*

Mark 13:10

*And the gospel must first be preached to all nations.*

John 3:16-17

*16 "For God so loved the world that he gave his one and only Son, that whoever believes in him shall not perish but have eternal life. 17 For God did not send his Son into the world to condemn the world, but to save the world through him.*

Acts 1:8

*"But you will receive power when the Holy Spirit comes on you; and you will be my witnesses in Jerusalem, and in all Judea and Samaria, and to the ends of the earth."*

Romans 15:12

*And again, Isaiah says, "The Root of Jesse will spring up, one who will arise to rule over the nations; the Gentiles will hope in him."*

1 Corinthians 10:26

*"The earth is the Lord's, and everything in it."*

2 Corinthians 5:19

*...that God was reconciling the world to himself in Christ...*

Galatians 3:8

*The Scripture foresaw that God would justify the Gentiles by faith, and announced the gospel in advance to Abraham: "All nations will be blessed through you."*

Ephesians 1:10

*...to bring all things in heaven and on earth together under one head, even Christ.*

Philippians 2:10

*...that at the name of Jesus every knee should bow, in heaven and on earth and under the earth*

Colossians 1:6

*All over the world this gospel is bearing fruit and growing...*

1 Thessalonians 1:8

*The Lord's message rang out from you not only in Macedonia and Achaia... your faith in God has become known everywhere...*

1 Timothy 3:16

*Beyond all question, the mystery of godliness is great: He appeared in a body, was vindicated by the Spirit, was seen by angels, was preached among the nations, was believed on in the world, was taken up in glory.*

2 Timothy 4:17

*But the Lord stood at my side and gave me strength, so that through me the message might be fully proclaimed and all the Gentiles might hear it...*

Titus 2:11

*For the grace of God that brings salvation has appeared to all men.*

Hebrews 10:10

*... we have been made holy through the sacrifice of the body of Jesus Christ once for all.*

James 1:18

*He chose to give us birth through the word of truth, that we might be a kind of firstfruits of all he created.*

1 Peter 3:18

*For Christ died for sins once for all, the righteous for the unrighteous, to bring you to God...*

1 John 4:14

*And we have seen and testify that the Father has sent his Son to be the Savior of the world.*

Jude 1:25

*To the only God our Savior be glory, majesty, power and authority, through Jesus Christ our Lord, before all ages, now and forevermore! Amen.*

Revelation 5:9-10

*9 And they sang a new song: "You are worthy to take the scroll and to open its seals, because you were slain, and with your blood you purchased men for God from every tribe and language and people and nation. 10 You have made them to be a kingdom and priests to serve our God, and they will reign on the earth."*



## QUOTES ON THE CHURCH'S GLOBAL RESPONSIBILITY

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“A study of the New Testament makes it perfectly clear that the true aim of a church is nothing less than to establish the kingdom of Christ in all the earth.

“Christ’s mission was to establish the kingdom of God in the hearts and lives and relationships of all people in all the world. His purpose was world-embracing. His plans included all peoples. His mission was a universal one. This is the mission which the apostles understood Christ to have committed to them.

“The mission of every church is the mission of Christ and the apostles - to give the gospel to the whole world. That means that every church is a missionary organization. All the world is its field.”

Stacy Warburton, *Making a Missionary Church*

“Essentially, the church has many responsibilities but only one mission, and that is the evangelization and discipling of all nations.”

Daniel Bacon, *Equipping for Missions*, 35

“The New Testament is plain and definite. Christ came to establish a world-wide Kingdom of righteousness and love. He made the accomplishment of this purpose the primary obligation of His Church.”

Egbert W. Smith, *The Desire of All Nations*, 39

“Our supreme ‘purpose’ is to glorify God. Our supreme ‘task’ is to evangelize the lost. In the truest sense, the latter most faithfully fulfills the former. To evangelize the lost glorifies God on the highest level.”

Dick Eastman, *The Hour that Changes the World*, 75

“(The Church) is designed to be a spiritual army of conquest, engaged in an offensive warfare on a world scale, pressing the claims of Christ and assisting Him in achieving His glorious purpose for the whole human race.”

Robert Hall Glover, *The Bible Basis of Missions*, 34

“The Bible in its totality ascribes only one intention to God: to save mankind. Every task of the church makes sense and has a purpose only as it leads to the mission.”

Georg F. Vicedom, *The Mission of God*, 4

“There is no participation in Christ without participation in His mission to the world. Hence the church is not called on to decide whether she will carry on the mission or not. She can only decide for herself whether she wants to be the church.”

Georg F. Vicedom, *The Mission of God*, 6

“There is no argument for missions. The entire action of God in history, the whole revelation of God in Christ--that is the argument.”

James S. Steward, quoted by J. Herbert Kane, *Wanted: World Christians*, 145

“God is a missionary God. The Bible is a missionary book. The gospel is a missionary message. The church is a missionary institution. And when the church ceases to be missionary minded, it has denied its faith and betrayed its trust.”

J. Herbert Kane, *The Making of a Missionary*, 2nd ed., 1

“Missions are the chief end of the Church. ...the chief end of the ministry ought to be to equip the Church for this. Each congregation is meant to be a training class.”

Andrew Murray, *Key to the Missionary Problem*, 139-40



## Missions Priority Scale

---

### Reaching the World for Christ: How important is it to your church?

Is it a

**POSSIBILITY?** Some funds are given to missions but we're not really doing anything as a church. We hope to get involved in missions in the future.

**PROJECT?** We do some things in missions. The ladies group wraps bandages and collects used postage stamps for missions. A couple of young people went on a short term and the high school youth took a missions trip.

**PROGRAM?** Missions is one of our regular programs. We have a missions committee with regular meetings and a missions policy. We have sent missionaries from our church and people pray for them and write to them.

**PRIORITY?** Missions is a high priority in our church. Our church leaders recognize the importance of reaching lost people. Missionaries are given prominent exposure. We give a significant portion of our income to missions and it is understood that missions would be the last budget item cut.

**PURPOSE?** Discipling the nations is part of the core purpose of our church. Our pastor and church leaders model a heart for the world through personal involvement and enthusiasm. We are working to educate and involve our congregation. We have a strategy for outreach and mobilization that touches all ministries and age groups.

**PASSION?** Our church exists to see God glorified in all the earth through the Church. Our personnel hiring, our ministry plans, our budget, our calendar, our communications, and our prayer life are focused on reaching lost people at home and abroad. The ethos of world evangelism permeates our congregation.

How important is it to God? God so loved the **WORLD** that he gave his **ONLY SON**...

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This material is also available as a skit. See **Stuff II**, p. 13



## Key Missions Areas in the Local Church

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### **Leadership**

- Pastor and Staff
- Missions Leadership Team
- Missions Pastor

### **Management**

- Purpose, Vision, and Values
- Organization and Structure
- Planning and Goals
- Strategy, Policy, and Procedures
- Evaluating

### **Communication**

- Worship and Preaching
- Missions Education for Adults and Children
- Awareness and Promotion
- Missions Conference and Events
- Generational and Cultural Issues

### **Congregational Involvement**

- Prayer
- Caring for and Assisting Missionaries
- Local Outreach – Cross-Culture and Same Culture
- Missions Trips and Short Terms

### **Missionaries (long term and short term)**

- Recruiting and Preparing Candidates
- Sending and Supporting

### **Stewardship and Funding Missions** (individual and congregation)



## Description of a Mobilized Church

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**We have one purpose.**

Our church has a unified vision for discipling the nations. We intend to reach our own world and the greater world. We select and design our church ministries and activities to equip us for this purpose.

**We pray.**

We believe prayer allows us to understand God's direction for our church and that it is the method God uses to accomplish what he wants through us. Therefore, corporately and individually we pray for his direction for our church and for his purpose in the world.

**We have a strategy.**

We intend to maximize our results by focusing our efforts. We have a strategy for reaching out at home and abroad. We continue to study evangelization needs and to develop strategies, resources and skills. We give priority to unevangelized areas, to church planting and leadership development. We own the responsibility for results, not just the support of others' ministries.

**We send our people.**

We prepare and assist our people in reaching others in their own world. We recruit, disciple, provide service opportunities, evaluate, confirm, counsel, and send our own people for ministry beyond our own sphere of influence.

**We live a wartime lifestyle.**

We live simply and strategically in order to concentrate our resources on accomplishing God's purposes in the world. God's global desire is the integrating, overriding priority in our church and our personal lives.

**We spread the vision.**

We are working in our network of churches to influence and assist other churches in mobilizing their resources for a sustained commitment to world evangelization.



## THE JOB OF THE MISSIONS COMMITTEE

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### GENERAL FUNCTIONS

- Make Policy Decisions/Recommendations
- Establish Organization
- Plot Strategy
- Evaluate Finances

### SPECIFIC TASKS

- Missions Policy
- Missions Communication
- Raise Finances
- Administer Finances
- Prayer/Correspondence
- Annual Missions Event
- Missions Education
- Care for Missionaries
- Missionary Recruitment
- Liaison with Missions Agencies
- Short Term Trips
- Missionary Preparation

### GOAL STATEMENTS

- Purpose: What is Our Job?
- Long Range: More than One Year
- Short Range: Less than One Year

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Source: Workshop by Doug Christgau



## Missions Leadership Team Responsibilities

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- Assist church leaders in obeying the Great Commission
- Provide leadership for missions in the church
- Organize and operate a missions leadership team
- Develop missions strategy for the church
- Make policies and procedures for operation of the missions ministry
- Plan the church's missions ministry
- Educate the congregation in missions
- Develop prayer support
- See that missionaries are cared for and supported
- Carry out suitable promotion and awareness of missions
- Plan an annual missions week, month, or event
- Develop the missions budget
- Assist in developing missions stewardship
- Administer the missions budget
- Equip and enable individuals for personal involvement at home and abroad
- Conduct missions trips
- Recruit and help prepare missionary candidates from the congregation
- Serve as liaison with individuals sent and supported
- Develop relationships with our denomination missions leaders
- Serve as liaison with mission agencies



## Missions Leadership Team Commitments

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- We will honor and submit to our church leaders.
- We will be guided by the vision and values of the church.
- We will support the ministry objectives of the church.
- We will seek to be winsome, positive encouragers and educators.
- We will pray faithfully for the church, its leaders, its ministries and its outreach.
- We will commit to personal growth in missions.
- We will love each other, even when we disagree.
- We will try to keep things simple.
- We will be strategic.
- We will focus on spiritual needs and opportunities.
- We will focus on people to be reached and results for the Kingdom, rather than on dollars raised or numbers of people supported or sent.
- We will avoid becoming a “catch-all” for miscellaneous, non-missions ministries and projects.
- We will work in cooperation with our denomination where possible.
- We will cooperate with other churches, organizations, missionaries, and national churches where possible.
- We will work to educate and involve our congregation.



## Keys for Missions Committee Operation

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- Define your task**
  - Define missions for your church
  - Draw your boundaries
  - Determine your responsibilities
- Determine what qualities and skills you need**
  - Pray for what you need
  - Watch for individuals with the right qualities
  - Recruit them
- Keep learning and growing**
  - Find out how you learn best
  - Identify appropriate resources and tools
  - Hold yourselves accountable
- Build Community**
  - Get to know one another
  - Communicate frequently
  - Pray for one another
  - Have fun
- Model missions for the congregation**
  - Do missions yourselves
  - Learn and pray
  - Give generously
- Divide up the work for task teams**
  - Determine the teams you need
  - Find a good leader who has a passion for the area
  - Help the leader lay out a plan
- Develop and use good policies and procedures**
  - Find out what policies you already have
  - Get input from church leaders and others
  - Approve and use the policy by sections
- Plan ahead and follow your plans**
  - Establish a weekend planning time
  - Allow each task group to develop their own plans
  - Hold each one accountable to their timetable
- Make your church leaders heroes**
  - Pray for them all the time
  - Compliment and encourage them for everything they do right
  - Give them the up-front parts while you do the details
- Do it all with excellence**
  - Be prepared to carry out your best ideas
  - Do it as well as the best thing in the church

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Source: *How to Operate an Effective Missions Leadership Team in Your Church*, David Mays



## Qualities and Skills Desired on the Missions Team

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- a healthy, growing spiritual life
- commitment to God, the church, and prayer
- leadership and organizational skills
- concern for lost people
- active in the church
- a cooperative spirit, good working relationships
- strategic thinker
- missions savvy
- flexibility, open to change
- a learner
- faithful to follow through, dependable
- good communication skills
- creativity
- time to carry out the responsibilities
- pray-ers
- planning ability
- implementers
- recruiter
- people who represent the congregation, not “strangers”
- cross-cultural expertise
- a trainer
- graphics and design
- readers

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**Question:** What skills or qualities does your team need right now?



## How to Build Community on the Missions Leadership Team

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- Study together.
- Pray together as a team.
- Pray for one another regularly.
- Be vulnerable; share what God is teaching you.
- Get together informally for fun and fellowship .
- Take a ministry trip together.
- Attend an ACMC conference together.
- Visit a mission organization headquarters.
- Take a tour of a needy area in your city.
- Serve together on a non-missions church event.
- Conduct your meetings in a home.
- Enjoy refreshments or a meal before, after, or during a meeting.
- Add levity to the discussion, minutes and agenda.
- Share recipes, household repair projects, and ball games.
- Do something spontaneous and special for a team member.

**Question:** Wouldn't it be fantastic if your team was considered the most desirable service role in the church and there was a waiting list of people eager to be part of it?

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**Resource:** *Turning Committees into Communities*, Roberta Hestenes



## How to Model Missions as a Missions Leadership Team

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### **Develop a loving Christian community within the team.**

- Spend time together in fun and fellowship.
- Learn together through videos, books, trips, and guests.
- Care for each other.
- Learn to disagree agreeably.

### **Commit to missions as your priority church responsibility.**

- Support the entire church program but avoid over-involvement.
- Do one thing well.

### **Support your pastor.**

- Pray for your pastor.
- Pray for the pastor's family, dreams, and leadership.
- Pray for the pastor's relationship to God, the church, and the world.

### **Put Christ ahead of the task.**

- Commit first to know and worship Him.
- Worship is primary. Worship is the fuel and goal of missions.

### **Spend significant effort in prayer.**

- For one another, the church and the pastor
- For the church's missionaries
- For countries and peoples
- For God to expand your church's vision

### **Take an interest in people in other parts of the world.**

- Watch the international news and pray for the people featured.
- Read missions newsletters and magazines.
- Maintain contact with a missionary.

### **Become involved in the lives of non-Christians.**

### **Alter your lifestyle in view of God's global priority.**

- Reduce extraneous involvements.
- Spend less time and resources on yourself.
- Spend more effort and resources on others.

### **Give generously and wisely to Kingdom causes.**

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*"We must be the change we want to see in the world."* Gandhi



## How to Help Your Pastor in Missions

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- Provide him with prayer resources.
- Pray for her regularly.
- Send him to the mission field.
- Arrange for missionaries to visit her.
- Pay his way to a conference or class such as ACMC, Urbana, Perspectives.
- Enlist the pastor's participation in the missions conference and committee.
- Find out his or her heartbeat in missions and take it into account in your plans.
- Provide helpful missions reading material, such as
  - clipped articles and illustrations
  - Eternity in Their Hearts
  - Six Dangerous Questions
  - Get Your Church Involved in Missions
  - Let the Nations Be Glad
- Handle the details of missions.
- Make sure your pastor is "the hero."
- Be willing to work toward implementation of your own suggestions.
- Work with the pastor and board to define missions.
- Suggest new options for increasing missions giving.
- Encourage her to talk with other missions-minded pastors.
- Support and affirm his ideas for missions.

### Tips...

- Don't become a pest to be avoided.
- Demonstrate genuine interest and involvement in other church ministries.
- Be patient and go slowly.
- Don't criticize.
- Seek and receive permission and endorsement of all missions activities.
- Ask the pastor to personally promote missions publicly.
- Do everything for missions in a quality manner.
- Don't lose heart and try to work around the pastor.
- Affirm everything the pastor does for missions.

*It's more important to get on your pastor's team than to get him on your team.*

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Source: "Equipping Your Pastor for Missions Leadership," workshop by Woody Phillips



## MISSIONS QUOTES FOR PASTORS

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“No matter how keen the missionary interest of the church may be this year, unless the pastor continues to educate the members, their interest is sure to wane. An untiring advocacy of the cause is the price of ever deepening and permanent conviction.” 59-60

“All experience shows that the strong public presentation of the subject by the one to whom the members look for guidance in all things spiritual is the best means of making a deep impression upon them.” 63

“When the subject fairly lays hold on him, his convictions and devotion will become contagious.” 67

“All preaching should bear on the world’s conquest.” 69

“As missions are the chief end of the Church, and therefore of its ministry, one of the chief aims of the pastor should be to fit himself for this great work.” 89

“The pastor should each year pursue a thorough study of some missionary theme.” 92

“The pastor must be filled with the spirit of missions. Then every discourse and prayer and personal conversation will give forth missionary impulse and life. He knows that to achieve any purpose among the people, that purpose must be made a part of his own being. If the pastors are on fire with the missionary passion the churches will be kindled.” 95

“This work of helping to discover, enlist, and train suitable candidates for missionary service is not only one of the most weighty responsibilities of the pastor but is also his greatest single opportunity for multiplying his own life.” 151

“When a missionary gospel is preached in the pulpit, then the people will give and their sons and daughters will go.” 164

“One of the best things which could happen to insure a larger offering of lives to meet the unprecedented opportunity confronting the Church in the non-Christian world would be for a multitude of pastors to offer themselves for foreign service.” 174

“By making his own church a praying church the home pastor may augment the spiritual power and fruitfulness of the foreign missionary movement. 191

“In his prayers at the regular public services, the pastor has an exceptional opportunity to guide and widen and deepen the intercessory prayer life of his people. There should be few if any public prayers which are not filled with the missionary spirit.” 206

“Let the pastor actually lead the members, calling out their hearts as he brings forward definite opportunities and burning needs. Let prayer for laborers – the object on which Christ placed the stress – have a prominent place.” 207

“The indirect education and effect of the right kind of intercessory prayer are often greater than those of direct preaching.” 207

“The pastor must set the example as a man of prayer, if his church is to be mighty in intercession, and therefore, mighty in missions.” 208

“No one can measure the missionary power and possibilities of even one pastor of holy life.” 212

“This takes us to the heart of the problem of the world’s evangelization. Yes, deeper than the need of education concerning Christ’s program for the world; deeper than the need of money for the maintenance of this world-wide war; deeper than the need of workers; even more fundamental than seeking to spiritualize the church, is the need that the pastor himself preserve an ever-expanding spiritual life.” 212

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Source: *The Pastor and Modern Missions*, John R. Mott



## The Pastor's Roles in Missions

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**Student. Study the theme of missions in Scripture and missions books.**

God's glory in all the earth may be considered the unifying theme of Scripture. Study the Scripture through the big picture lens of God's heart for all peoples.

**Model. Set the pace for personal involvement.**

Establish and maintain missions education and involvement in your

- reading and study
- personal worship and prayer
- awareness of world events
- ongoing education experiences such as missions conferences and seminars
- maintaining contact and praying for one or more missionaries
- occasional visits to a missions project or ministry

**Leader. Establish how world evangelism fits in the purpose of your church.**

All worship, all discipleship, and all outreach – in effect, all ministries - may be undertaken for the larger purpose that Christ be known and worshipped in all the earth.

Write or rewrite the church purpose statement to give world evangelization a prominent or central focus.

**Motivator. Be a spokesperson for missions.**

Pray for a missionary, people, country, or world event in every service.

Preach missions where you find it in the Scripture.

Use missionary and cross-cultural illustrations.

Introduce, promote and support missions events, projects and activities.

Bring in outside speakers to reinforce the missionary message.

**Mobilizer. Observe gifts and encourage Kingdom service.**

Disciple church leaders in God's worldwide purpose. Mentor a few.

Help leaders see where missions fits in their ministries and programs.

Encourage those with God's calling to missions service.

**Researcher and Strategist. Take advantage of available resources.**

Keep your congregation up-to-date regarding world trends and what God is doing.

Help your missions team discern the most valuable and strategic missions ministries.

**Notes:** In a smaller church, the senior pastor will integrate these roles into every aspect of his pastoral ministry. In a larger church, he will delegate some of these tasks, but he will still accept ultimate responsibility for his church's response to the Great Commission.

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**Source:** Bob Roberts, with additions by David Mays



## Thoughts on Getting a Missions Pastor

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**You may need a missions pastor** if three or more of the following are true of your church:

- ❑ You want to become proactive in establishing a missions strategy for your church.
- ❑ Your church is serious about maximizing the impact of your missions efforts.
- ❑ Your church is spending more than \$150,000 per year in missions.
- ❑ You want to recruit and begin preparing missionaries from your church.
- ❑ You expect to take more than four missions trips per year.
- ❑ You want to deliberately involve the majority of your congregation in supporting cross-cultural ministries.
- ❑ Your church desires to work cross-culturally in your own community.
- ❑ You want to involve your people hands-on in mission work outside your community.

**Should you finance this position from the general budget or from the missions budget?**

- + Staffing from the missions budget may allow addition of staff which would not otherwise be possible.
- Staffing from the missions budget reduces the missions income that actually goes to missions work.

**Should you make it a part-time position?**

- + A staff member may bring complementary roles to bear on each other with a synergistic effect.
- Missions seems to be the easiest role crowded out by other responsibilities and demands.

**If you staff a combination position, you might consider**

- ❑ Missions and evangelism
- ❑ Missions and spiritual formation
- ❑ Missions and youth
- ❑ Missions and worship
- ❑ Missions and administration
- ❑ Missions and assimilation

**What skills and qualities does your missions pastor need?**

The values and philosophy of your church and the history and scope of your missions ministry may help determine the type of person you need:

- ❑ Administrator or relational person
- ❑ Organizer/planner or discipler/developer of people
- ❑ Promoter or counselor
- ❑ Missions-experienced or culture- and marketplace-experienced
- ❑ Seminary trained or street savvy (but biblically sound)
- ❑ Creative or organized

**Some qualities you might seek:**

- ❑ A reader, learner, listener, networker
- ❑ Creativity and openness to new ideas
- ❑ Communication skills – up front, in small groups, and one-on-one
- ❑ Understands modern culture and is able to communicate and motivate younger generations – an "influencer"
- ❑ Organization – can recruit volunteers, delegate, run a good meeting, set and pursue goals

**Some things to avoid:**

- ❑ Someone out of touch with U. S. culture
- ❑ Someone too fixed on only one ministry task or focus
- ❑ Someone too weak to withstand special interest pressures
- ❑ Allowing your lay people to retire and leave it all to the missions pastor

**Where to look for a missions pastor** (there are relatively few experienced ones):

- ❑ A current staff member who wants to change roles
- ❑ A current lay person in your church who wants to change careers and join staff
- ❑ A capable, experienced early retiree
- ❑ A missionary or mission agency employee
- ❑ Someone currently in seminary or graduate school



## The Missions Pastor's Job – Some Responsibilities

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- Build a global missions perspective in staff and church leaders.
- Support and build the philosophy of missions of the church.
- Lead in the development and implementation of missions strategy for the church.
- Guide the long range planning of the church missions program.
- Balance traditional missions with fresh projects, partnerships, and other new approaches.
- Develop prayer support for missionaries, peoples, and nations.
- Ensure active communication between missionaries and the church.
- Coordinate and integrate missions education throughout all church ministries and age groups.
- Challenge, motivate and recruit others for involvement in missions.
- Lead in the planning, organizing and implementation of missions activities and events.
- Encourage new ideas and ministries that will stimulate the missions vision of the church.
- Develop short and long range goals for missions.
- Provide oversight and pastoral care for church supported missionaries and partners.
- Provide for assimilation of home assignment missionaries into the life of the congregation.
- Facilitate and oversee mission trips and short-term mission efforts.
- Identify, develop, and counsel potential missionaries in the church.
- Teach and preach on missions.
- Stay abreast of and evaluate trends affecting missions and the local church.
- Serve as a member of the pastoral team.
- Maintain communication with denomination and/or agency missions leaders.
- Serve on the missions leadership team and work closely with the chairperson.
- Communicate missions issues and perspectives to pastoral staff and lay leaders.
- Develop an annual missions budget.
- Continually raise the value of missions within the church to increase financial commitment.
- Recruit and train members of the missions team.
- Oversee the execution of the goals and plans of the missions team.
- Connect with missions pastors and missions executives from other churches and organizations.
- Evaluate the missions ministry and missions outreach of the church.
- Be available to help other churches in missions.
- Serve as staff liaison between the missions department and other staff, committees, and boards.
- Travel to missions fields, endeavoring to visit two to four countries per year.
- Recruit, train, and mobilize lay leaders for involvement in missions.
- Educate your self continually in missions.
- Recruit and train lay people for caring involvement with international neighbors, professionals, students and immigrants.
- Balance local outreach and international ministries.

Note: Please don't expect one person to do *all* these things!

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Source: Compiled from actual missions pastor job descriptions



## Top Ten Toughest Issues for Missions Pastors

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- Helping the pastor (to see your church in light of God's global purpose, keep it in perspective, and operate in that mode)
- Increasing funds (or restraining the decrease)
- Raising the understanding and commitment level of the congregation
- Updating the image of missions from the 19<sup>th</sup> to the 21<sup>st</sup> century
- Getting people involved
- Building a pro-active, forward thinking leadership team
- Implementing strategy (vs. simply supporting the individual strategies of members, relatives and compelling visitors)
- Helping candidates (and missionaries) overcome weaknesses
- Assessing and communicating effectiveness
- Keeping up

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Source: Email survey of missions pastors